

Curriculum Vitae

Ying Chen

August, 2017

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Current and Past Appointments

July 2013 – present: Assistant Professor, Department of Economics, Johns Hopkins University (on leave July 2013 – June 2014).

June 2013 – June 2014: Reader, Economics Division, University of Southampton.

August 2005 – May 2013: Assistant Professor, Department of Economics, W.P. Carey School of Business, Arizona State University.

Visiting Positions

September 2015 – December 2015: Visiting Assistant Professor, Cowles Foundation, Yale University.

August 2012 – December 2012: Visiting Assistant Professor, Department of Economics, Johns Hopkins University.

July 2011, Visiting Fellow, CIREQ, University of Montreal.

Research Interests

Economics of Information, Game Theory, Political Economy.

Education

Ph.D. (2005), Economics, Yale University.

M.Phil. (2001), Economics, Yale University.

M.A. (2000), Economics, Yale University.

B.A. (1999), Economics, Beijing University.

Fellowships and Awards

Cowles Foundation Prize, Yale University, 2003.

Dissertation Fellowship, Yale University, 2003.

Graduate Student Fellowship, Yale University, 1999-2003.

Awards for Academic Excellence, Beijing University, 1995-1999.

Published Papers

- “Selecting Cheap-Talk Equilibria,” with Navin Kartik and Joel Sobel, *Econometrica*, January 2008, 117-136.
- “Perturbed Communication Games with Honest Senders and Naïve Receivers,” *Journal of Economic Theory*, March 2011, 401-424, lead article.
- “Value of Public Information in Sender-Receiver Games,” *Economics Letters*, March 2012, 343-345.
- “Informational Loss in Bundled Bargaining,” with Hülya Eraslan, *Journal of Theoretical Politics*, July 2013, 338-362.
- “Rhetoric in Legislative Bargaining with Asymmetric Information,” with Hülya Eraslan, *Theoretical Economics*, May 2014, 483-513.
- “Effective Persuasion,” with Wojciech Olszewski, *International Economic Review*, May 2014, 319-347, lead article.
- “Mandatory versus Discretionary Spending: the Status Quo Effect” with Renee Bowen and Hülya Eraslan, *American Economic Review*, October 2014, 2941-2974, lead article.
- “Career Concerns and Excessive Risk Taking,” *Journal of Economics and Management Strategy*, Spring 2015, 110-130.
- “Information Transmission in Nested Sender-Receiver Games,” with Sidartha Gordon, *Economic Theory*, April 2015, 543-569.
- “Efficiency of Flexible Budgetary Institutions,” with Renee Bowen, Hülya Eraslan and Jan Zápál, *Journal of Economic Theory*, January 2017, 148-176.
- “Dynamic Agenda Setting,” with Hülya Eraslan, *American Economic Journal – Microeconomics*, May 2017, 1-32, lead article.

Working Papers and Work in Progress

- “Information Acquisition under Persuasive Precedent versus Binding Precedent,” with Hülya Eraslan.
- “Communication with Two-sided Asymmetric Information” (part of this paper has been incorporated in “Information Transmission in Nested Sender-Receiver Games”).
- “Enacting a New Policy via Sequential Agreement,” with Jan Zápál.
- “When to Ask for an Update – Timing in Strategic Communication,” with Atara Oliver.
- “A Theory of the Right to Silence,” with Jan Zápál.

Teaching Experience

Courses Taught

Johns Hopkins University: Game Theory (first-year PhD course); Topics in Game Theory (second-year PhD course); Undergraduate Microeconomic Theory; Undergraduate Game Theory.

University of Southampton: Master-level Microeconomics.

Arizona State University: Intermediate Microeconomics, Undergraduate Game Theory.

PhD Student Supervision

Johns Hopkins University: Jongjae Lee (co-advisor), Mingjian Wang (co-advisor), Sezer Yasar (second advisor).

Arizona State University: Xiaolin Xue, Fangrui Ouyang (dissertation committee member).

Seminar and Conference Presentations

-2017 (including scheduled): Southern Methodist University, University of Toronto, Summer Microeconomics Conference at Shanghai University of Finance and Economics (invited), Conference on Game Theory and Mechanism Design at Zhejiang University (invited), European Summer Symposium in Economic Theory (Gerzensee).

-2016: Hong Kong University of Science and Technology, Princeton University, NSF Decentralization Conference (Brown), Washington PECO Conference (discussant), Cornell Political Economy Conference (invited), Econometric Society North American Summer Meeting (Philadelphia), Stony Brook Law and Economics Workshop (invited), Econometric Society Asia Meeting (Kyoto).

-2015: Stanford University, National University of Singapore, Columbia University, Yale University, Canadian Economic Theory Conference (Western Ontario), Society of Economic Design Conference (Bilgi), NBER Conference on Political Economy and Public Finance (discussant), Econometric Society World Congress (Montreal), Wallis Conference on Political Economy (Rochester).

-2014: University of York, Michigan State University, Rice University, SITE Summer Workshop (Stanford).

-2013: University of Arizona, University of Rochester, University of Pittsburgh, Summer Microeconomics Seminars (University of Hong Kong, invited), Workshop in Bargaining and Politics (Falset, invited).

-2012: Shanghai Jiao Tong University, University of Essex, University of Southampton, Michigan State University, Johns Hopkins University, Penn State University, University of Western Ontario, Ryerson University, Winter Meeting of the Econometric Society (Chicago), Southwest Economic Theory Conference (UCSD).

-2011: Workshop on Recent Advances in Bargaining Theory (Collegio Carlo Alberto, invited), Conference on Government Expertise: Information and Political Institutions (Vanderbilt University, invited).

-2010: Johns Hopkins University, Midwest Mathematical Economics and Theory Conference (University of Wisconsin-Madison), Society for Economic Dynamics Conference (Montreal), Southwest Economic Theory Conference (UCLA).

-2009: Midwest Mathematical Economics and Theory Conference (Penn State University), Society of Economic Design Conference (University of Maastricht), Canadian Economic Theory Conference (University of Toronto).

-2008: Midwest Mathematical Economics and Theory Conference (Ohio State University).

-2007: Canadian Economic Theory Conference (HEC), Stony Brook Game Theory Festival of the Game Theory Society, Workshop on Communication, Game Theory and Language (Northwestern University, invited).

-2006: University of Arizona, University of California San Diego, Summer Meeting of the Econometric Society (University of Minnesota), Southwest Economic Theory Conference (Arizona State University).

-2005: Arizona State University, University of Iowa, University of Rochester, University of Western Ontario.

-2004: University of Illinois Urbana-Champaign, Yale University.

Professional Activities

Co-organizer of 2016 NSF/NBER/CEME Conference on Mathematical Economics.

Co-organizer of Social Networks and Information Conference, April 2017.

Session organizer for Econometric Society China Meeting 2017.

Referee for *American Economic Journal-Microeconomics*, *American Economic Review*, *American Political Science Review*, *Econometrica*, *Economic Theory*, *Games and Economic Behavior*, *International Economic Review*, *International Journal of Industrial Organization*, *International Journal of Game Theory*, *International Journal of Economic Theory*, *Journal of Economic Theory*, *Journal of Economics and Management Strategy*, *Journal of Economic Behavior and Organization*, *Journal of the European Economic Association*, *Journal of Public Economics*, *NSF*, *Rand Journal of Economics*, *Research Grants Council of Hong Kong*, *Review of Economic Studies*, *Theoretical Economics*.

Departmental Service

Microeconomics comprehensive exam committee member (2014-2017).

Theory recruiting committee member (2014-2015).

Theory seminar organizer (spring 2015, spring 2016).