

# Ying Chen

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Email: [ying.chen@jhu.edu](mailto:ying.chen@jhu.edu)  
<https://sites.google.com/site/yingchenpage/>

## Professional Experience

July 2013 - present: Assistant Professor, Department of Economics, Johns Hopkins University (on leave July 2013 - June 2014)  
June 2013 - June 2014: Reader, Economics Division, University of Southampton  
August 2005 - May 2013: Assistant Professor, Department of Economics, W.P. Carey School of Business, Arizona State University

## Visiting Positions

August 2012 - December 2012: Visiting Assistant Professor, Department of Economics, Johns Hopkins University  
July 2011, Visiting Fellow, CIREQ, University of Montreal

## Research Interests

Game Theory, Economics of Information, Political Economy

## Education

Ph D (2005), Economics, Yale University  
M Phil (2001), Economics, Yale University  
M A (2000), Economics, Yale University  
B A (1999), Economics, Beijing University

## Fellowships and Awards

Cowles Foundation Prize, Yale University, 2003  
Dissertation Fellowship, Yale University, 2003  
Graduate Student Fellowship, Yale University, 1999-2003  
Award for Academic Excellence, Beijing University, 1995-1999

## **Publications**

- “Selecting Cheap-Talk Equilibria,” with Navin Kartik and Joel Sobel, *Econometrica*, January 2008, 117-136.
- “Perturbed Communication Games with Honest senders and Naïve Receivers,” *Journal of Economic Theory*, March 2011, 401-424.
- “Value of Public Information in Sender-Receiver Games,” *Economic Letters*, March 2012, 343-345.
- “Informational Loss in Bundled Bargaining,” with Hülya Eraslan, *Journal of Theoretical Politics*, July 2013, 338-362.
- “Rhetoric in Legislative Bargaining with Asymmetric Information,” with Hülya Eraslan, *Theoretical Economics*, May 2014, 483-513.
- “Effective Persuasion,” with Wojciech Olszewski, *International Economic Review*, May 2014, 319-347.
- “Mandatory versus Discretionary Spending: the Status Quo Effect” with Renee Bowen and Hülya Eraslan, forthcoming in *American Economic Review*.
- “Career Concerns and Excessive Risk Taking,” forthcoming in *Journal of Economics and Management Strategy*.
- “Information Transmission in Nested Sender-Receiver Games,” with Sidartha Gordon, forthcoming in *Economic Theory*.

## **Working Papers**

- “Efficiency of Flexible Budgetary Institutions,” with Renee Bowen, Hülya Eraslan, and Jan Zapal
- “Communication with Two-sided Asymmetric Information”

## **Work in Progress**

- “Dynamic Agenda Setting,” with Hülya Eraslan.

## **Teaching Experience**

### *Instructor*

Master-level Microeconomics, University of Southampton, 2013

Intermediate Microeconomics, Arizona State University, 2006-2013

Undergraduate Game Theory, Arizona State University, 2005 -2013

### *PhD Dissertation Committee member*

Leyla Karakas, Jong Jae Lee, Johns Hopkins University

Xiaolin Xue, Fangrui Ouyang, Mian Wang, Arizona State University

### **Seminar and Conference Presentations**

- 2014: University of York, SITE Summer Workshop (Stanford, scheduled)
- 2013: University of Arizona, University of Rochester, University of Pittsburgh, Summer Microeconomics Seminars (University of Hong Kong, invited), Workshop in Bargaining and Politics (Falset, invited)
- 2012: Winter Meeting of the Econometric Society (Chicago), Southwest Economic Theory Conference (UCSD), Shanghai Jiao Tong University, University of Essex, University of Southampton, Michigan State University, Johns Hopkins University, Penn State University, University of Western Ontario, Ryerson University.
- 2011: Workshop on Recent Advances in Bargaining Theory (Collegio Carlo Alberto, invited), Conference on Government Expertise: Information and Political Institutions (Vanderbilt University, invited)
- 2010: Johns Hopkins University, Midwest Mathematical Economics and Theory Conference (University of Wisconsin-Madison), Society for Economic Dynamics Conference (Montreal), Southwest Economic Theory Conference (UCLA)
- 2009: Midwest Mathematical Economics and Theory Conference (Penn State University), Society of Economic Design Conference (University of Maastricht), Canadian Economic Theory Conference (University of Toronto)
- 2008: Midwest Mathematical Economics and Theory Conference (Ohio State University)
- 2007: Canadian Economic Theory Conference (HEC), Stony Brook Game Theory Festival of the Game Theory Society, Workshop on Communication, Game Theory and Language (Northwestern University, invited)
- 2006: University of Arizona, University of California San Diego, Summer Meeting of the Econometric Society (University of Minnesota), Southwest Economic Theory Conference (Arizona State University)
- 2005: Arizona State University, University of Iowa, University of Rochester, University of Western Ontario
- 2004: University of Illinois Urbana-Champaign, Yale University

### **Professional Activities**

Referee for *American Economic Review*, *American Economic Journal-Microeconomics*, *American Political Science Review*, *Economic Theory*, *Econometrica*, *Games and Economic Behavior*, *International Economic Review*, *International Journal of Game Theory*, *Journal of Economic Theory*, *Journal of Economics and Management Strategy*, *Journal of Economic Behavior and Organization*, *Journal of the European Economic Association*, *NSF*, *Rand Journal of Economics*, *Research Grants Council of Hong Kong*, *Review of Economic Studies*, *Theoretical Economics*.